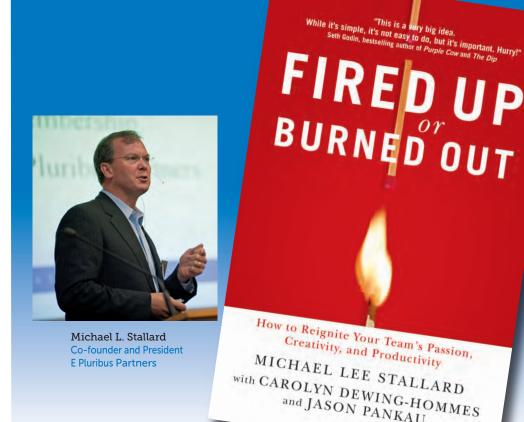
# E Plur bus

## Engage People. Improve Results.





Jason Pankau Co-founder and Partner E Pluribus Partners

"Your seminar scored 6.5 on a 7 point scale for overall effectiveness and content value. Those are very high scores. Several participants commented that they found ... the Connection Culture to be very powerful."

and JASON PANKAU

## The Challenge Leaders Face

You know people matter. But here's the harsh truth:

Seventy-five percent of employees do not give their best efforts. 1

Emotional factors (quality of relationships, etc.) are four times more important than rational factors (compensation, etc.) when it comes to the amount of discretionary effort people put into their work.<sup>2</sup>

Are the people you lead fired up or burned out?

Are they inspired by the work they do?

Does everyone give their best efforts?

Higher employee engagement drives key organizational performance metrics. 3

How is employee engagement at your organization? How does it compare with your competitors?

Sources

(1) Gallup, (2) University of Iowa, (3) Corporate Executive Board

### **Our Focus and Services**

A Connection Culture is needed for an organization to thrive and achieve sustainable superior performance. We teach and coach leaders to understand and develop a Connection Culture and, in doing so, we help leaders boost employee engagement, productivity, and innovation.

#### **Focus**

- Senior Leadership Team Performance
- New Manager Development
- Teambuilding
- Post-Merger Integration

#### **Services**

- Presentations/Keynotes
- Training/Workshops
- Executive Coaching
- Engagement Surveys/ Culture Assessment

#### Organizations Where We've Spoken, Taught or Advised

General Dynamics, General Electric, Google, Institute for Management Studies (IMS), IRS, ITV, Johnson & Johnson, Lockheed Martin, McKesson, M.D. Anderson Cancer Center, NASA, Northwestern University, Scotiabank, SEC, Skillsoft, UBS, U.S. Government Accountability Office, U.S. Treasury Department, Wells Fargo, Yale-New Haven Hospital and Young Presidents Organization (YPO).

#### Here is what clients are saying:

Excellent presentation! Incredibly entertaining and informative. Should be required for every leader/manager.

Director, Perioperative Enterprise, M.D. Anderson Cancer Center

Your workshop was a big success. As a result, our goal in 2011 is to create a "Connection Culture" that you taught us and we want you to come back to teach us more. I've never seen our employees so fired up. Senior Vice President, Scotiabank

97% of attendees said they gained some key takeaways that they can apply to their respective roles at McKesson.

Director of Talent Management, McKesson



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